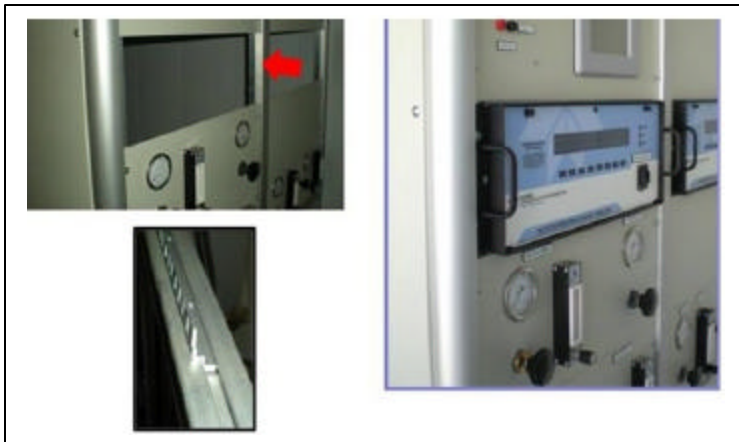




Continuous Improvement

Parker IPS extrusion helps equipment maker save time and money.

Sometimes, the simplest things can make a big difference. For Custom Instrumentation Services Corporation (CiSCO), a manufacturer of emissions-monitoring equipment, that simple thing was an extrusion that the company had been customizing to fit its Continuous Emissions Monitoring Systems (CEMS). The CEMS stand outside power plants and measure emissions of ammonia, nitrogen oxide and other toxic pollutants. Centennial, Colorado-based CiSCO was happy with their aluminum-extrusion provider, but the vendor did not offer a standard product for mounting panels and equipment to CEMS, so CiSCO had been drilling holes in the extrusions to make them work – an expensive and time-consuming solution.



When Matt Lopezi of McCoy Sales (mccoysales.com), a local Parker distributor, noticed how CiSCO was improvising, he showed them Parker IPS special profile rack angles, which make for easy installation of panels and equipment between standard extrusions. “There were features their other vendor could not provide,” explains Kevin Lynk, Fluid Power business unit manager at McCoy Sales. “The main feature is an L-shaped insert that CiSCO needed but had been fashioning by hand. It was a big selling point that

Parker IPS had this ready made.”

In fact, Parker IPS is the only extrusion manufacturer to have the rack angles in their line. Because the extrusions come pre-drilled, CiSCO realized they could save money and assembly time using the IPS product, and they soon embraced the Parker solution.

To learn more about Parker IPS, please visit www.parkermotion.com/ips.