



Parker Distributor Profile

Axis New England/Axis New York



High-tech distributor Axis New England has been a Parker ATC since they opened for business in 1994. Serving New England and upstate New York, the ATC has locations in Danvers, Mass., and Rochester, NY (operating as Axis New York). From the very beginning, the company has leveraged its expertise in motion control and now offers its customers solutions in mechanics, controls, human-machine interface, amplifiers, motors, sensors and more.

“Axis has maintained a focus on motion control technology,” says Todd Clark, founder and president. “Our 15 engineers provide the sales, application and system level support to accommodate a variety of customer and application needs. Parker has been the centerpiece of our business from day one.”

In addition to its engineers, Axis’ staff includes five lab technicians and assemblers. Technical staff is supported internally by five account managers, as well as accounting, reception and shipping/receiving. Key personnel include Dennis Erickson, Jason Sanphy, Greg Ellrodt, Josh Gustafson, Ken Sparrow, Steve Jackson, Joe Wilkinson, Christian Gervin, Tim Thurley, John Barrett, Steve Veremeychick, Zach Darasz, Sean Akell and Keith Knight.

Axis’ current top product lines in the Parker Electromechanical Automation family are Bayside, Compumotor, Daedal and Trilogy. Not coincidentally, Clark describes Axis as “a mechatronics-centric company,” with an emphasis on the semiconductor and medical markets, and he says their use of Autodesk Inventor for mechatronics-system modeling is aided by Parker, which has also developed modules that work in conjunction with Inventor to facilitate rapid system development.

For more information on Axis New England/Axis New York, please visit www.axisne.com.